DGLVR Webinar

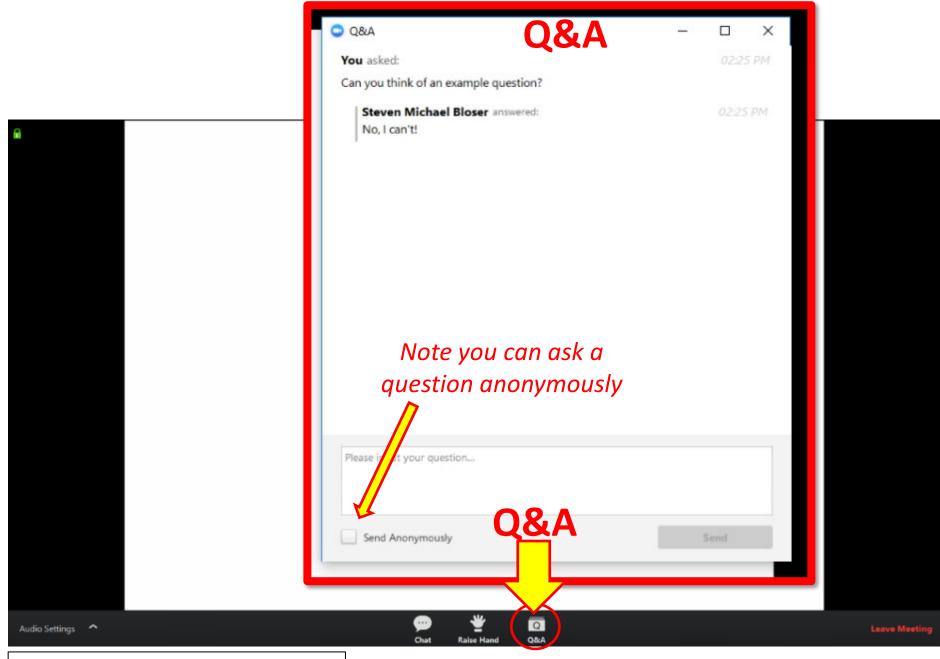
COSTARS



6/9/20 Starts at 9am

If you are reading this, then you are successfully seeing the webinar video. Webinar audio should be automatic through your computer, and options can be accessed in the "audio options" button on the bottom left. If your computer audio is not working, you can listen on your phone by dialing 301-715-8592.





DGLVR Webinar: COSTARS



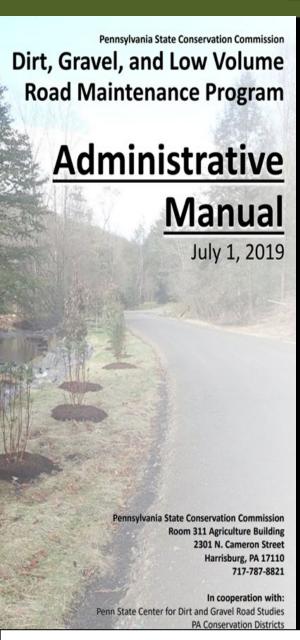
Purpose:

Follow-up to 4/14/20 "Municipal Bidding" webinar.

COSTARS Program, a cooperative purchasing program designed to make purchasing easier and price competitive for public entities.

Guest Speakers: Felicia Campbell & Kim Bullivant

DGLVR Webinar: COSTARS



DGLVR Program Administrative Policy

- Districts can utilize costars for expenses related to administration or training/education (see admin manual for more detail)
 - Must be in line with program guidelines and policy.
 - Must utilize an appropriate "cost allocation method".
- Program funds <u>can no</u>t be utilized to purchase equipment for project participants.
- Project Participants may utilize costars to procure materials for projects with construction grant funds.

COSTARS VIRTUAL HELLO!







The COSTARS Program







COSTARS Background

1998

Legislature passed the Commonwealth Procurement Code - Act 57 2002

Legislature expanded the scope of eligible participants 2004

Legislature passed an amendment to the Procurement Code - Act 77 authorizing DGS to establish the COSTARS Program





PA Procurement Law

Contracts

By purchasing through the COSTARS Program, COSTARS members meet the procurement requirements of Chapter 19 of the Procurement Code.

Below \$11,300

Between \$11,300 and \$21,000

More than \$21,000

No advertising, competitive bidding or price quotes required.

Three informal price quotes required with award to the lowest.

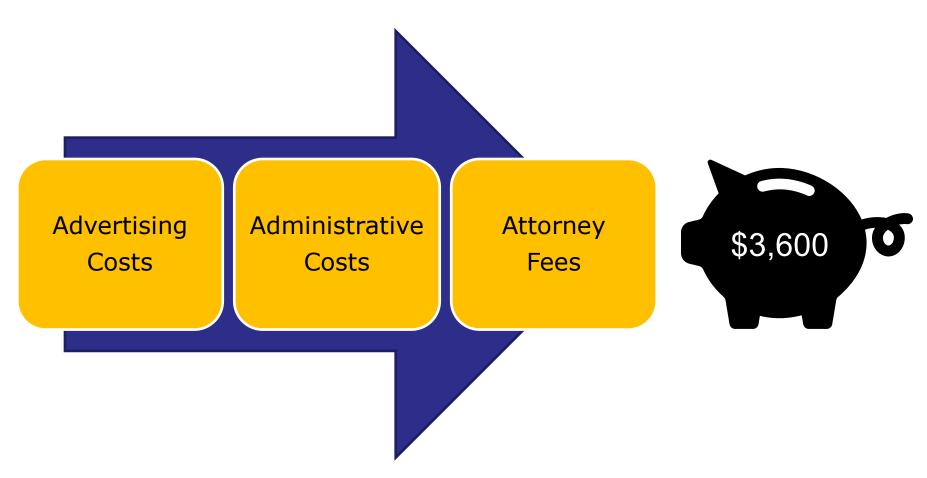
Advertise twice and formal competitive bidding required.

Unless using COSTARS or other acceptable cooperative purchasing program.





COSTARS Member Savings







Why COSTARS?

Reduces administrative costs of bidding and contract award.

Provides flexibility in choosing a supplier.

Allows for product customization.

Competitive pricing plus negotiation saves taxpayer funds.

Local suppliers able to compete for millions of dollars in gov. business.

Provides variety and ease-of-use.





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MEMBERSHIP IS FREE!

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Local Public Procurement Units



Political subdivision, e.g., local municipalities, school districts



Tax-exempt nonprofit education or public health institution



Public authority



Tax-exempt nonprofit fire, rescue, ambulance company

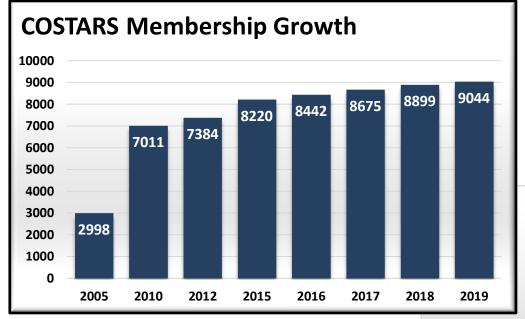


And to the extent provided by the law, any other entity at expends public funds for the procurement of supplies and services

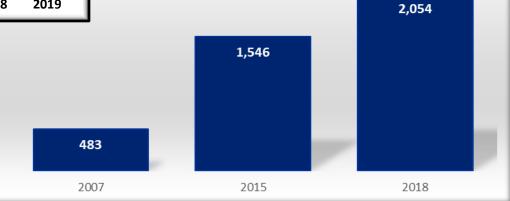




COSTARS Data











- Developed when a statewide contract supplier base is reduced by more than 50 percent.
- Created exclusively for use by LPPUs, based upon perceived need.
- Awarded to all "responsive and responsible" bidders.





36

Exclusive Contracts

From Copiers to Municipal Work Vehicles







COSTARS-25

Municipal Work Vehicles

- 4x2 Utility Vehicles
- Air Compressors and Generators (truck mounted)
- Alternate Fuel Conversions
- Alternate Fuel Vehicles
- Body Uplifts
- Bucket Trucks
- Cab and Chassis
- Cranes (truck mounted)

- Lifts Vehicle, Mobile
- Liftgates
- Liquid Winter Maintenance Systems (truck mounted)
- Pickup Trucks and Cargo Vans
- Recycling Trucks
- Salt/Sand Spreaders (truck mounted)
- Snowplows (truck mounted)
- And more....





COSTARS-38

Heavy Equipment Rental

Short Term
Rental Of
Equipment in
the Following
Categories...

- Aerial Equipment
- Air Equipment
- Compaction Equipment
- Concrete Equipment
- Earthmoving Equipment
- Forest/Landscaping Equipment
- Highway/Road Maintenance Equipment
- Power Generation (portable/trailer-supported)
- Pump Equipment
- Street Sweepers
- Heaters
- Light Towers
- Utility Trailers
- Dump Trucks





New COSTARS Contracts

COSTARS-41

Stormwater Management Product and Services

Stormwater Management Products

- Baffle Boxes
- Biofiltration System
- Concrete Washout Berms
- Dewatering Bags & Sandbags
- Drain Debris Filters & Guards
- Drain Line, Valving & Components
- Filtering Components
- Grates & Inlets

- Leak Detection Equipment
- Manhole Covers
- Meters
- Pipes & Pipe Socks
- Pumps
- Tanks
- Tapping Sleeves
- Tarps & Blankets
- Ultraviolet Disinfection
- Valves
- Water Harvesting System

Stormwater Management Services

- Consulting Services
- Engineering Services
- Preventative
 Maintenance & Repair

- Line Inspection Services
- Monitoring Services
- Waste Pumping Services





COSTARS Contracts vs. State Contracts

COSTARS Contracts	Statewide Contracts
36 multi-vendor contracts. Variety of suppliers. Contracts are awarded to all responsive & responsible bidders.	Over 100 COSTARS- participating suppliers. Contracted based on state agency need. Focused supplier selection.
Competitive pricing. Contract price is ceiling price.	Competitively priced through sealed bidding.
Products and services are customizable – within scope of the contract.	Products and services purchased as quoted on contract.





State Agency Contracts

- Construction/Heavy **Duty Type Power** Equipment



- Fuel
- Tires
- Universal Fleet Card



 Small Package Delivery



Bridge and Highway Maintenance Materials

Contract #4400022316

- Box & Long Span Culverts
- Aluminum & Steel Pipe
- End Sections & Slope Pipe Fittings
- Metal Deck Forms
- Metal Plate Pipe Arches





COSTARS Website

www.dgs.pa.gov/COSTARS

Update Profile

New Member Registration

New User Registration

Newsflashes & Newsletters

Road Salt Registration

Resources

Training Center

Contract Search



Department of General Services > COSTARS (Cooperative Purchasing)



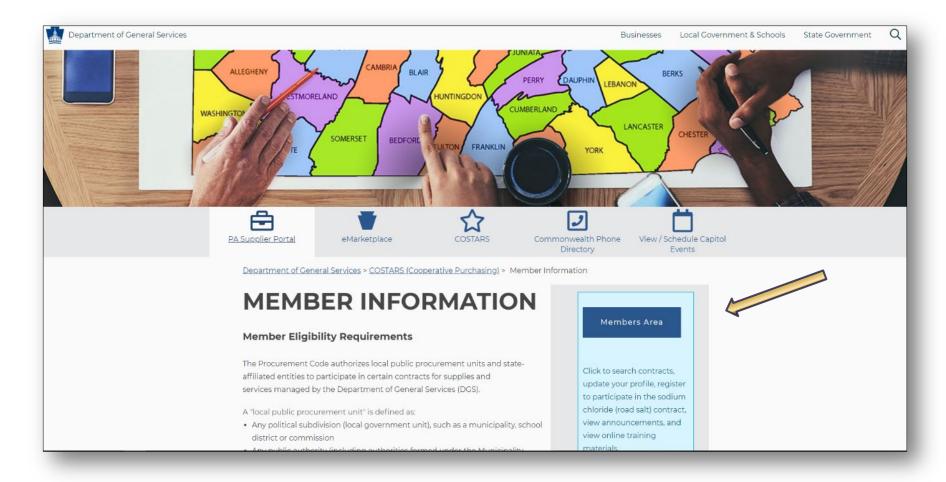
COSTARS is the Commonwealth of Pennsylvania's cooperative purchasing program and serves as a conduit through which registered and eligible local public procurement units (LPPUs) and state-affiliated entities (together "Members") are able to leverage contracts established by DGS to cost-effectively and efficiently identify suppliers with whom to do business. The goals of this program are:

· To encourage, expand and facilitate the opportunities for Members to achieve

















COSTARS (Cooperative Purchasing Program)

pennsylvania PA

Search Contracts

Home

Training Center
COSTARS Registration/Login

WELCOME TO THE COSTARS MEMBERS AREA!

CONTRACTS:

rs have the option to purchase from COSTARS Contracts or from a large selection of Statewide Contracts for which suppliers have consented to participate. And, participation in any COSTARS purchasing is completely voluntary, meaning that each COSTARS member is also free to obtain products and services through its regular procurement procedures.

COSTARS Contracts are for exclusive use by registered COSTARS members. The Department of General Services (DGS) has created these contracts especially for COSTARS members in accordance with the Procurement Code. In addition, many contracts created by DGS for Commonwealth agency use (statewide contracts) are also available to COSTARS members. All DGS contracts through which LPPUs and state-affiliated entities may make purchases, including COSTARS contracts and specific statewide contracts are part of the COSTARS Program.

Because the Commonwealth awards contracts through its own competitive bidding process, COSTARS procurements meet the cooperative purchasing requirements under 62 Pa.C.S. § 1902 (Title 62-Procurement) for local government purchasing. However, other statutory provisions, including without limitation, the requirement for prevailing wage determination, may apply. Government entities should consult their solicitors to determine if COSTARS contracts meet their procurement requirements. We suggest that private purchasers refer to their charters, by-laws, or other policies and/or consult with their boards of directors or legal counsel for guidance.

The COSTARS Program is intended for the exclusive use of member organizations. Individuals associated with the member organization are prohibited from using the contracts for personal purchases. Failure to abide by this may result in the member organization being removed from the COSTARS Program and appropriate legal action being taken against the individual(s) who improperly used the contract.

Commonwealth executive and independent agencies are not eligible to register as COSTARS members and may not make purchases from the COSTARS-exclusive contracts.

STAY CURRENT - UPDATE MEMBER PROFILE:

It is very important to keep your organization's profile current. COSTARS staff periodically communicates with our members regarding important news, updates, notices, etc. It is critical that we have accurate contact information for each member, including a primary contact person's name, address, phone, and email. Members can confirm that their information is up-to-date and/or update their member profile by selecting "COSTARS Membership" on the left. When cued, log in with your User ID and password, make any necessary changes, and submit. Don't miss out on important information and opportunities!

CONTACT US:

For more information regarding the COSTARS Program contact:

Department of General Services Bureau of Procurement 555 Walnut St, 6th Floor Forum Place Harrisburg, PA 17125 Ph:1-866-768-7827 Fax: 717-783-6241

Email: gs-pacostars@pa.gov

NEWSFLASH

CURRENT NEWS

Important-Please Read! 2019-2020 Salt Contract Update

2019-2020 Sodium Chloride (Bulk Road Salt) Contract

PSFEI & COSTARS: Electricity Procurement Services

Members earn money through Credit Card Services Contract

COSTARS Members' Quote Kit

OTHER VITAL NEWS

Spotted Lanternfly-What To Look For

Announcing new COSTARS Contract for Security and Surveillance Systems and Fire Alarm Systems, Equipment, Products, and Services

Saving Money with Surplus

Assembly/Installation/Construction Activities when applicable as Ancillary Service

<u>Process to Purchase Using UniqueSource</u> Website

ADVISORY: Passenger Vans for School Student Transport (COSTARS-26)

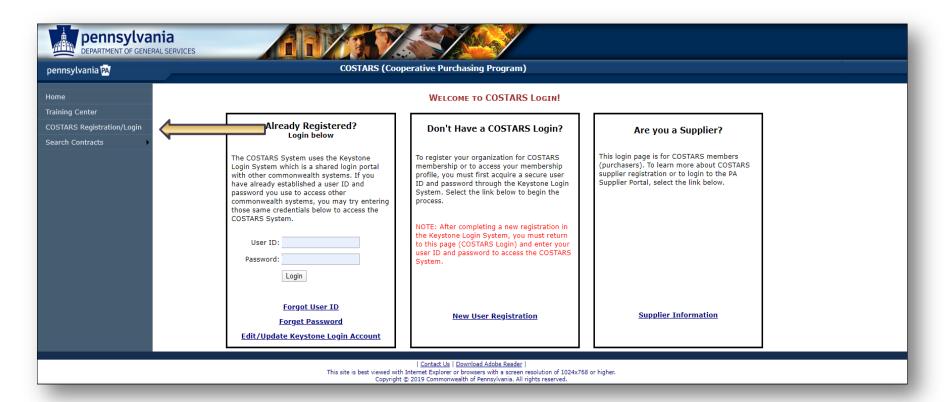
| Contact Us | Download Adobe Reader

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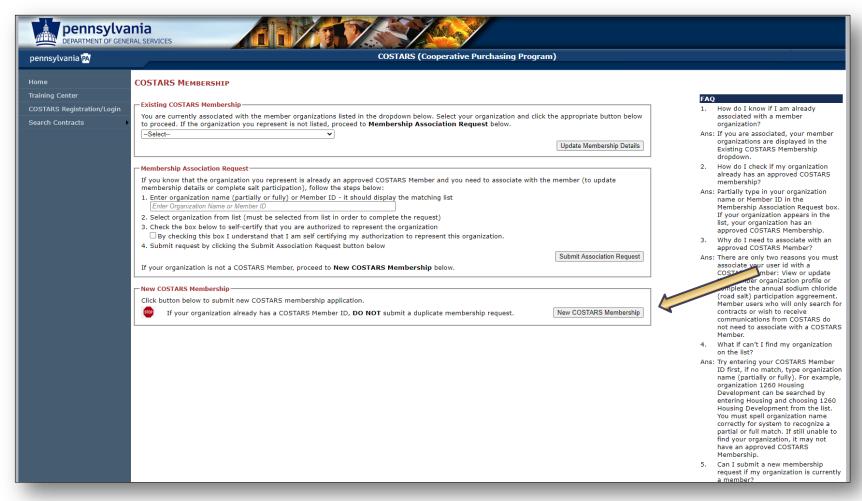






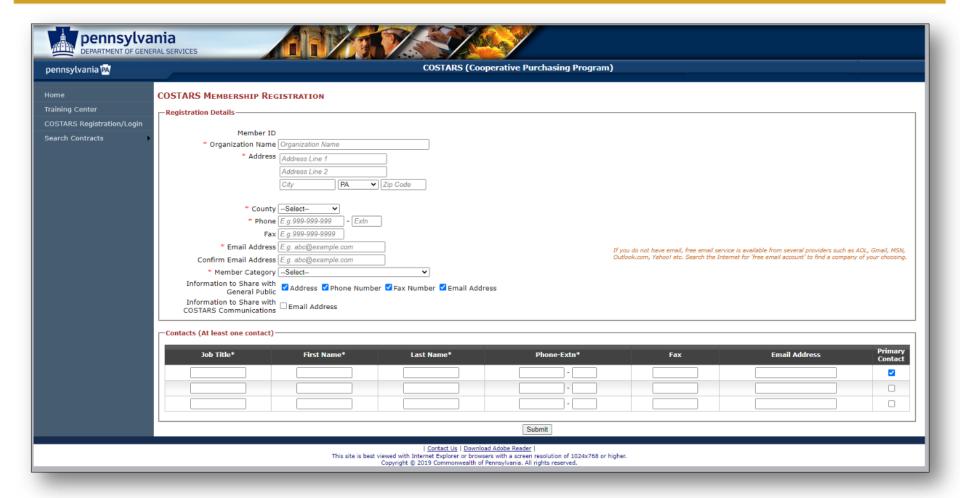
















Purchasing Through COSTARS

- Search COSTARS contracts via the COSTARS website.
- Call at least three or four COSTARS suppliers for quotes to ensure best value.
- Negotiate! Suppliers are encouraged to offer competitive pricing <u>and</u> they are prepared to negotiate.
- Search statewide contracts via PA eMarketplace to compare pricing.
- Negotiate again! Remember, suppliers <u>want</u> your business!
- Contact preferred supplier directly to place an order.





Purchasing from the Aggregates and Anti-skid Materials contract involves a different process. Using the COSTARS Program, there are two methods for determining your price.

Method 1 – Mini-bid Process







5610-15 Aggregates and Anti-skid Materials			
Search By			
Commodity Code:		View Commodity Codes and Descriptions	
County:	•		
Company Name:			
Submit Reset			

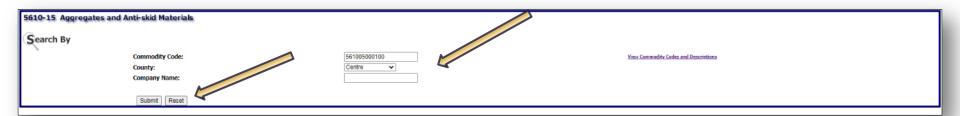
Click the commodity code to be taken back to the search page



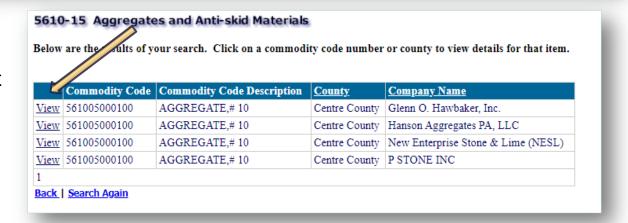
	Commodity Code	Description
<u>View</u>	561005000100	AGGREGATE,# 10
View	561005000110	AGGREGATE,# 9
View	561005000150	AGGREGATE,# 8,LBW 1%,TYPE A,SRL=H
View	561005000200	AGGREGATE,# 8,TYPE A
View	561005000230	AGGREGATE,# 8,LBW 2.0%,SRL=H
View	561005000250	AGGREGATE,# 8,MIN 20% PASS # 4
View	561005000280	AGGREGATE,# 8,MIN 20% PASS # 4,SRL=M
View	561005000290	AGGREGATE,# 8,LBW 2.0%
View	561005000300	AGGREGATE,#67,TYPE A
View	561005000310	AGGREGATE,# 8,LBW 1.0%,SRL=E
View	561005000320	AGGREGATE, # 8,LBW 1.0%,SRL=G
View	561005000330	AGGREGATE,# 8,LBW 1.0%,SRL=M
View	561005000340	AGGREGATE, # 8,LBW 1.0%
View	561005000350	AGGREGATE,# 67,LBW 2.0%
View	561005000370	AGGREGATE,# 8,LBW 1.0% SRL=H
View	561005000380	AGGREGATE,# 67,LBW 1.0%
View	561005000390	AGGREGATE,# 8,TYPE A,LBW 1.0%
View	561005000400	AGGREGATE,2RC
View	561005000410	AGGREGATE,# 8,SRL-E&H,SRL=E&M,SRL=E&G
View	561005000420	AGGREGATE,# 8,SRL=E
View	561005000450	AGGREGATE,# 8,AASHTO,TYPE C OR BETTER
View	561005000500	AGGREGATE,# 57
View	561005000510	AGGREGATE,# 9,LBW 1.0%
View	561005000520	AGGREGATE,# 9,LBW 2.0%
View	561005000540	AGGREGATE,# 9,TYPE A,LBW 1.0%,SRL=H
View	561005000550	AGGREGATEROCKPUB408 SEC850-2







 You will be provided with a list of qualified suppliers that you must contact. Select View to reveal each suppliers' contact information.



NOTE: Multiple listings for the same supplier indicate they have more than one source of supply. You are only required to send one RFQ per supplier.





REQUIREMENTS FOR USING THE STATEWIDE CONTRACT

- You MUST send a Request for Quote to ALL qualified suppliers.
- Do not send a Request for Quote to or accept a quote from any supplier who has not indicated they will allow Piggyback Purchases.
- Do not send a Request for Quote to or accept a quote from any supplier not listed in the Aggregates and Anti-skid Materials contract #5610-15.



Doing so is a violation of the contract and can result in an audit finding against your municipality if your total aggregates purchase for the calendar year exceeds your bidding threshold.

• Ultimately, you MUST choose the low-bid supplier or reject all bids.

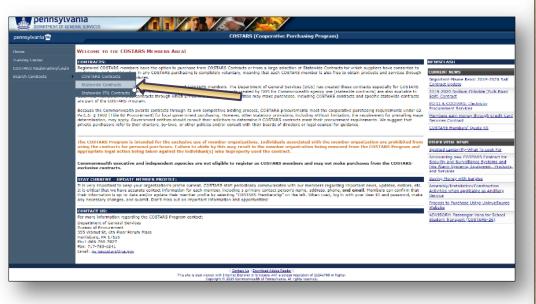
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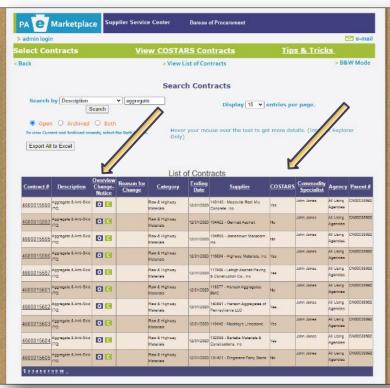
- If you are having the material delivered, you must accept the lowest quote.
- If you are picking up the material yourself, you may account for your transportation cost to determine the lowest quote (e.g. if supplier A quotes \$10 per ton and is 25 miles away, and supplier B quotes \$10.25 per ton and is one mile away, you may choose supplier B based upon the better value).





Method 2 – Source Pickup Pricing









Contract Change Revision Date: 5/22/2020

CONTRACT DESCRIPTION/HIGHLIGHTS

Covers Commonwealth requirements for highway Aggregate & Anti-Skid Materials. All Material must conform and be tested to specifications in PennDOT publication 408 page 703. Materials must be furnished from a qualified supplier listed in PennDOT Bulletin 14. Suppliers wishing to be listed in Bulletin 14 may contact the PennDOT Bureau of Construction, Materials Testing Division at 717-787-

Aggregate & Anti-Skid search via the DGS/Procurement website:

http://www.dgs.internet.state.pa.us/AggregatesAntiSkidMaterialsSearch/

**Please note that the Aggregate Search feature will return results listing all PennDOT Bulletin 14 qualified quarries for the material specified. Users should consult the ITQ Supplier List to confirm the supplier(s) has a valid ITQ contract before issuing RFQs."

Minimum Order Amount: If applicable, include in dollars and/or quantity: Twenty two (22) tons

This is a multi line item Contract Prices are established when PennDOT Buyers place a Request for Quote (RFQ) on the PennDOT eProcurement website for interested and qualified suppliers to bid. This on line real time Bid & Award system allows individual Buyers and Suppliers the opportunity to establish current pricing on materials on an as needed basis

Source Pick-Up Pricing:

Starting in 2013, Source Pick-Up Pricing was made available to Commonwealth Agencies and COSTARS members. The current pricing was provided by suppliers in response to PennDOT's Source RFQ 117 and is extended to Commonwealth Agencies and COSTARS members. To view pricing, select the '2020 Source Pick-Up Pricing' tab. Please note that this pricing is for PICK-UP materials only.

Procurements under \$10,000 may be made using either Commonwealth of PA Purchasing Card or via SAP Purchase Order

*Note Non-PennDot user only P-card Accepted

Contract Overview

Supplier Information 2020 Source Pick-Up Pricing

CONTRACT INFORMATION Contract Title Aggregate & Anti-Skid ITQ Contract Number 5610-15 Solicitation Number CN00038692 Original Validity Period 04/01/2016 - 12/31/2020 **Current Validity End Date** 12/31/2020 - 1 (5 year) Renewal Remaining & Renewals Remaining Total Number of Contracts 113 Point of Contact John Jones Contact Phone Number 717-346-3848 Contact Email Address otjones@pa.gov Pcard Accepted □ NO PROCESS TO ORDER Contract Type: Material Contract Description: Invitation To Qualify (ITQ) End Red

ond dot boots parent		, (, -,						_
nd User Procedures:		nd-User Procedures	508	Steve Russo	716-664-5108	716-484-0100	Srusso@Jamestownmacadam.com	
ecommended EUP: Searching Viewing a		nd Shopping Cart Creation Using MSCC	804	Greg Mullen	610-832-8000	610-832-0700	gmullen@highwaymaterials.com	
Q Procedures:			ITQ Home	938	Jeffrey Frantz	570-668-4303	570-668-5910	jeff.frantz@qlasqowinc.com
→		I	377	Mike Sullivan	610-530-5429	610-366-4628	Mike.Sullivan@Hanson.com	
4600015602	Hanson Aggregates of Pennsylvania		7660 Imperial Way Allentown, PA 18195	140891	ြေ Sullivan	610-530-5429	610-366-4628	Mike.Sullivan@Hanson.com
4600015603	15603 Meckley's Limestone		P.O. Box 503 1543 State Route Herndon, PA 17857	119442	Mike Bowman	570-758-3011	570-758-2400	Limestone@meckleys.com
4600015604	Barletta Materials & Constructions, Inc		P.O. Box 550 Tamaqua, PA 18252	132089	Jeffrey Frantz	570-668-2040	570-668-2088	jeff.frantz@qlasqowinc.com
4600015605	Dingmans	Ferry Stone	P.O. Box 686 432 Park Road Dingmans Ferry, PA 18328	131421	Richard Lavanant	570-828-2617	570-828-7077	ecrdepot@ptd.net
4600015607	07 Johnson Quarries Inc		P.O. Box 136 Leraysville, PA 215419	215419	Nicole Bates	570-744-0110	570-744-0107	nikkibatesjq@qmail.com
4600015608	08 Neiswonger Construction Inc		18540 Route 322 Strattanville, PA 16258	176271	Michael Johnston	814-764-3455	814-764-5772	mpjohnston77@qmail.com
4600015609	09 M&M Lime Company		215 Nichola Road Worthington, PA 150789	150789	Kelli McGaughey	724-297-3958	724-297-5592	info@mmlime.com
4600015610	10 Allegheny Minerial Corporation		One Glade Park East P.O. Box 1022 Kittanning, PA 16201	142980	Mike Odasso	724-548-8101	724-545-2989	maodasso@snvdercos.com
			One Glade Park East					
4 → 0	Contract Ov	erview Supplier Info	rmation 2020 Source Pick-Up Pri	cing 🕒			: 1	

Contact

Telephone

814-724-1600

716-532-3371

Number -

Contact Person

Barbara Britton

Neil Stern

Contact Fax

814-724-6233

716-532-9000

Number

Contact Email Address

ar.mrm@windstream.net

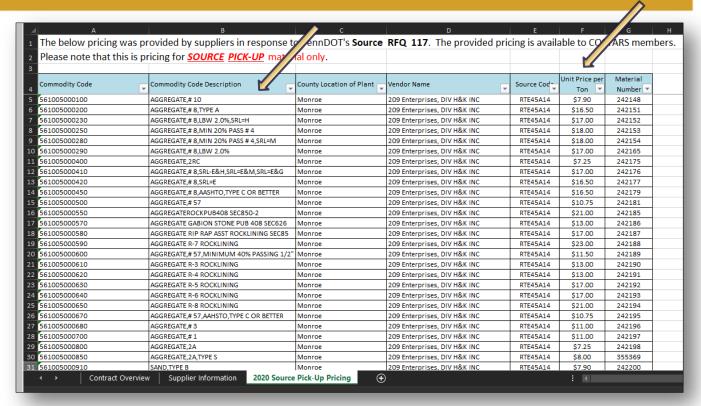
nstern@gernatt.com





To purchase material, follow these steps:

- Choose a vendor, aggregate and price for the material you require.
- Contact the supplier using the information in the Vendor Information tab at the bottom of the spreadsheet.
- Identify yourself as a COSTARS member and that you would like to use the Source Pick-up Pricing.
- Place your order.



NOTE: Don't forget to check the Contract Search page to ensure the supplier is COSTARS-participating and always reference Contract #5610-15 on your purchase order.





Search COSTARS Contracts





COSTARS (Cooperative Purchasing Program)

Training Center
User Registration
COSTARS Membership
Search Contracts

pennsylvania PA

WELCOME TO THE COSTARS MEMBERS AREA!

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COSTARS Contracts
Statewide Contracts

Statewide ITQ Contracts

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Department of General Services Bureau of Procurement 555 Walnut St, 6th Floor Forum Place Harrisburg, PA 17125

Ph:1-866-768-7827 Fax: 717-783-6241 Email: gs-pacostars@pa.gov

NEWSFLASH

CURRENT NEWS

Spotted Lanternfly Carwash Rebate

PSFEI & COSTARS: Electricity
Procurement Services

Announcing new COSTARS Contract for Security and Surveillance Systems and Fire Alarm Systems, Equipment, Products, and Services

<u>Limited time offer for new accounts -</u> <u>Commonwealth Fuel Card Program</u>

COSTARS Members' Quote Kit

OTHER VITAL NEWS

Saving Money with Surplus

Members earn money through Credit Card Services Contract

Process to Purchase Using UniqueSource Website

2018-2019 Sodium Chloride (Bulk Road

Salt) Contract 2017-2018 Sodium Chloride (Bulk Road

Salt) Contract

Assembly/Installation/Construction

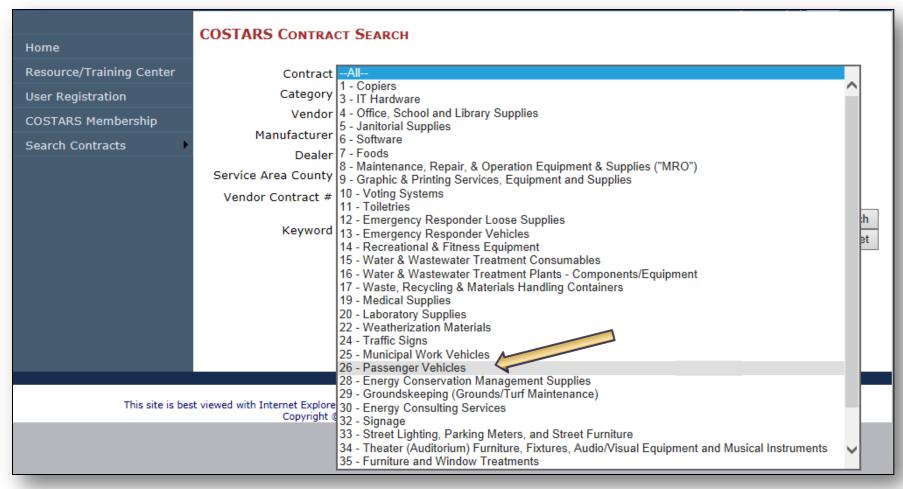
Activities when applicable as Ancillary
Service

ADVISORY: Passenger Vans for School Student Transport (COSTARS-26)



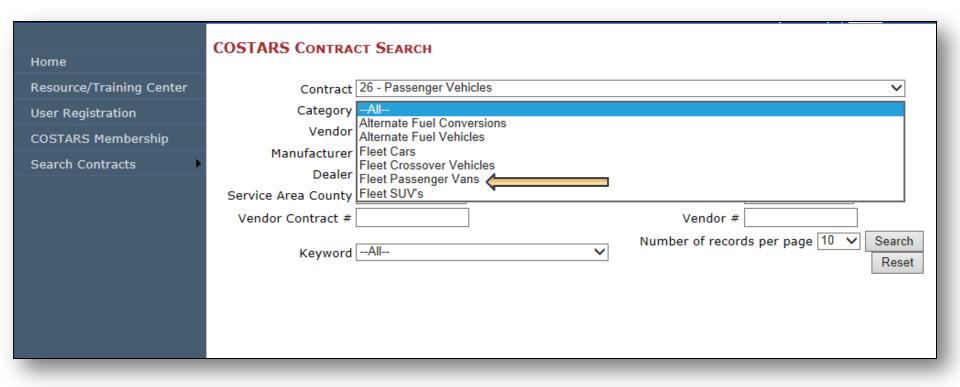


Search COSTARS Contracts



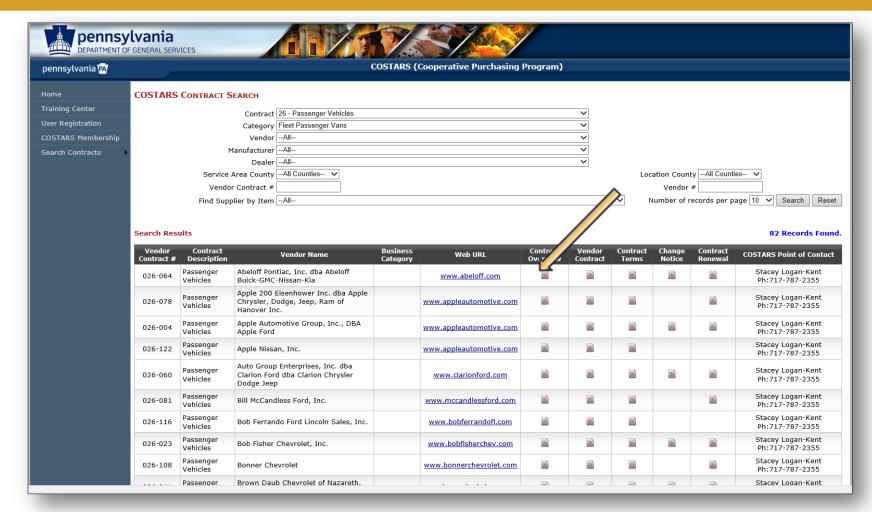
















Overview of Contract

Prior to utilizing a contract, the user should read the contract in it's entirety.

DESCRIPTION

- ► The Department of General Services developed this contract for Passenger Vehicles under DGS's COSTARS Program.
- ▶ Passenger Vehicles includes Alternate Fuel Conversions; Alternate Fuel Vehicles; Fleet Cars; Fleet Crossover Vehicles; Fleet Passenger Vans: Fleet SUV's
- ► A supplier may also choose to offer ancillary services such as Customization; Extended Warranty; Hand Controls/Redundant Controls; Preventive Maintenance; Special Delivery Arrangements; Special Lettering

DESCRIPTION

- ► Because of the multiple award nature, you may see that prices vary greatly among suppliers. DGS encourages you to comparison shop.
- ►DGS encourages suppliers to offer quantity discounts. Some suppliers offer quantity discounts in their public pricing, while others ask that you contact them for a quote.
- \blacktriangleright COSTARS members may purchase jointly to mutually benefit from the quantity discounts.
- ► Offered products and pricing are updated Quarterly
- ► Members are encouraged to negotiate lower prices. Please keep DGS informed so that we may share your success stories with all of the COSTARS membership.

CONTRACT INFO

Contract Number & Title COSTARS-26 Passenger

Vehicles

Number of Suppliers 82

Validity Period 01/15/2010 - 06/27/2020

DGS Point of Contact Stacey Logan-Kent

Contact Phone # 717-787-2355

Email slogankent@pa.gov

PROCESS TO PURCHASE

- ► Shop around by clicking on a supplier contract number to review their offered products and pricing.
- ➤ Contact suppliers to review products and pricing in detail.
- Establish products and pricing. Choose a supplier.
- ► Order the products directly from the selected supplier using a purchase order. Include COSTARS Contract Number (COSTARS-26) and your COSTARS Member Name on purchase order.
- ► Send a request to DGS and the supplier to ask for addition of any missing manufacturers and/or products to the supplier's contract.





COSTARS - COSTARS-26 Passenger Vehicles Awarded Suppliers

Contact #	Supplier Name	City	State	Service Area	Product Categories Offered	Manufacturers Offered	Award Date	Expiration Date
026-064	Abeloff Pontiac, Inc. dba Abeloff Buick-GMC- Nissan-Kia	Stroudsburg	PA	Adams; Allegheny; Armstrong; Beaver; Bedford; Berks; Blair; Bradford; Bucks; Butler; Cambria; Cameron; Carbon; Centre; Chester; Clarion; Clearfield; Clinton; Columbia; Crawford; Cumberland; Dauphin; Delaware; Elk; Erie; Fayette; Forest; Franklin; Fulton; Greene; Huntingdon; Indiana; Jefferson; Juniata; Lackawanna; Lancaster; Lawrence; Lebanon; Lehigh; Luzerne; Lycoming; McKean; Mercer; Mifflin; Monroe; Montgomery; Montour; Northampton; Northumberland; Perry; Philadelphia; Pike; Potter; Schuylkill; Snyder; Somerset; Sullivan; Susquehanna; Tioga; Union; Venango; Warren; Washington; Wayne; Westmoreland; Wyoming; York	Fleet Cars; Fleet Crossover Vehicles; Fleet Passenger Vans; Fleet SUV's	General Motors (Chevrolet-Buick- GMC-Cadillac); Kia Motors America, Inc.; Nissan	10/25/2013	10/25/2019





COSTARS	CONTRACT S	FARCH								
COSTARS	CONTRACT S									
		Contract 26 - Passenger Vehicles				~				
	Category Fleet Passenger Vans									
	VendorAll									
	ManufacturerAll									
	DealerAll									
	Service /	Area CountyAll Counties 🗸					Loc	ation Count	tyAll Counti	es 🗸
	Vendor	Contract #						Vendor	#	
	Find Supp	lier by ItemAll					× 1	lumber of r	ecords per pa	age 10 V Search Reset
Search Resi	ults									82 Records Found.
Vendor	Contract	Vendor Name	Business	Web URL	Contract	Vendor	Contract	Change	Contract	COSTARS Point of Contact
Contract #	Description		Category	WED OKE	Overview	Contract	Terms	Notice	Renewal	COSTARS FOIR OF CORRECT
026-064	Passenger Vehicles	Abeloff Pontiac, Inc. dba Abeloff Buick-GMC-Nissan-Kia		www.abeloff.com						Stacey Logan-Kent Ph:717-787-2355
026-078	Passenger Vehicles	Apple 200 Eisenhower Inc. dba Apple Chrysler, Dodge, Jeep, Ram of Hanover Inc.		www.appleautomotive.com			//			Stacey Logan-Kent Ph:717-787-2355
026-004	Passenger Vehicles	Apple Automotive Group, Inc., DBA Apple Ford		www.appleautomotive.com						Stacey Logan-Kent Ph:717-787-2355
026-122	Passenger Vehicles	Apple Nissan, Inc.		www.appleautomotive.com						Stacey Logan-Kent Ph:717-787-2355
026-060	Passenger Vehicles	Auto Group Enterprises, Inc. dba Clarion Ford dba Clarion Chrysler Dodge Jeep		www.clarionford.com						Stacey Logan-Kent Ph:717-787-2355
026-081	Passenger Vehicles	Bill McCandless Ford, Inc.		www.mccandlessford.com						Stacey Logan-Kent Ph:717-787-2355
026-116	Passenger Vehicles	Bob Ferrando Ford Lincoln Sales, Inc.		www.bobferrandofl.com						Stacey Logan-Kent Ph:717-787-2355
	TARS Contracts	Bob Fisher Chevrolet, Inc.		www.bobfisherchev.com						Stacey Logan-Kent Ph:717-787-2355
026-108	Passenger Vehicles	Bonner Chevrolet		www.bonnerchevrolet.com						Stacey Logan-Kent Ph:717-787-2355
	Passenger	Brown Daub Chevrolet of Nazareth,					-		=	Stacev Logan-Kent





COSTARS	CONTRACT S	FARCH								
COSTARS	CONTRACT S									
		Contract 26 - Passenger Vehicles				~				
	Category Fleet Passenger Vans									
	VendorAll									
	ManufacturerAll									
	DealerAll									
	Service /	Area CountyAll Counties 🗸					Loc	ation Count	tyAll Counti	es 🗸
	Vendor	Contract #						Vendor	#	
	Find Supp	lier by ItemAll					× 1	lumber of r	ecords per pa	age 10 V Search Reset
Search Resi	ults									82 Records Found.
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026-078	Passenger Vehicles	Apple 200 Eisenhower Inc. dba Apple Chrysler, Dodge, Jeep, Ram of Hanover Inc.		www.appleautomotive.com			//			Stacey Logan-Kent Ph:717-787-2355
026-004	Passenger Vehicles	Apple Automotive Group, Inc., DBA Apple Ford		www.appleautomotive.com						Stacey Logan-Kent Ph:717-787-2355
026-122	Passenger Vehicles	Apple Nissan, Inc.		www.appleautomotive.com						Stacey Logan-Kent Ph:717-787-2355
026-060	Passenger Vehicles	Auto Group Enterprises, Inc. dba Clarion Ford dba Clarion Chrysler Dodge Jeep		www.clarionford.com						Stacey Logan-Kent Ph:717-787-2355
026-081	Passenger Vehicles	Bill McCandless Ford, Inc.		www.mccandlessford.com						Stacey Logan-Kent Ph:717-787-2355
026-116	Passenger Vehicles	Bob Ferrando Ford Lincoln Sales, Inc.		www.bobferrandofl.com						Stacey Logan-Kent Ph:717-787-2355
	TARS Contracts	Bob Fisher Chevrolet, Inc.		www.bobfisherchev.com						Stacey Logan-Kent Ph:717-787-2355
026-108	Passenger Vehicles	Bonner Chevrolet		www.bonnerchevrolet.com						Stacey Logan-Kent Ph:717-787-2355
	Passenger	Brown Daub Chevrolet of Nazareth,					-		=	Stacev Logan-Kent





BID ITEM WORKBOOK					
COSTARS-26 Passenger Vehicles					
BIDDER/CONTRACTOR DATA					

BIDDER/CONTRACTOR'S LEGAL NAME:	APPLE AUTOMOTIVE GROUP INC
D/B/A NAME, IF APPLICABLE:	APPLE FORD
BIDDER ADDRESS:	3250 CAPE HORN ROAD RED LION, PA. 17356
COUNTY LOCATED IN:	YORK
VENDOR NUMBER:	137425
Primary POC regarding IFB/Contract:	SCOTT MORROW
Secondary POC regarding IFB/Contract:	MATT BARDORF
PHONE NUMBER:	717-849-6527
FAX NUMBER:	717-848-3805
EMAIL ADDRESS:	smorrow449@yahoo.com
COMPANY'S GENERAL WEBSITE ADDRESS	www.appleautomotive.com

SEND PURCHASE ORDER(S) TO NAME:	APPLE AUTOMOTIVE GROUP INC
D/B/A NAME, IF APPLICABLE:	APPLE FORD C/O FLEET DIVISION
ADDRESS:	1200 LOUCKS ROAD
	YORK, PA. 17404
	C/O SCOTT MORROW
COUNTY LOCATED IN:	YORK
HOURS OF OPERATION:	8:30 AM -5:00 PM
POC regarding PURCHASE ORDER(S):	SCOTT MORROW
PHONE NUMBER:	717-849-6527
FAX NUMBER:	717-848-3805
EMAIL ADDRESS:	smorrow449@yahoo.com

SEND PAYMENT(S) TO NAME: D/B/A NAME, IF APPLICABLE: ADDRESS:	APPLE AUTOMOTIVE GROUP INC APPLE FORD 950 SMILE WAY	
POC regarding PAYMENT(S): PHONE NUMBER: FAX NUMBER: EMAIL ADDRESS:	YORK, PA. 17404 BOB COLEMAN 717-718-2606 717-718-1422 N/A	_ _ _ _





BID ITEM WORKBOOK					
COSTARS-26	Passenger Vehicles				
QUESTIONS					

BIDDERS/CONTRACTOR'S LEGAL NAME: Sami

Sample Vendor

The bidder shall answer the following questions:

QUESTION	YES	NO	COMMENTS
Does the Bidder-Contractor have any minimum order requirements? If yes, please explain.			
		NO	
2) In accordance with Section 14 of the Standard Terms and Conditions, the Contractor shall deliver			
all item(s) F.O.B. Destination.			
a.) Is the Bidder-Contractor quoting shipping costs as a separate line item?	YES		
b.) If no, is the Bidder-Contractor including shipping costs in its pricing?			
 Does the Bidder-Contractor offer any pricing incentive(s) such as for Internet ordering? If yes, 			
please explain.		NO	
 Does the Bidder-Contractor offer any prompt payment discount(s)? If yes, please explain. 			
		NO	
5) a.) Does the Bidder-Contractor accept credit card(s) as a method of payment from any			
Purchaser? If yes, please specify the particular type(s) of card(s) accepted:		NO	
 b.) If yes, does the Bidder-Contractor charge any fee(s) to the Purchaser for payment(s) made by 			
credit card? If yes, please explain.			
6) Does the Bidder-Contractor charge any late fee(s) to the Purchaser for payment not made in			
accordance with Section 11 of the Standard Terms and Conditions? If yes, please explain.	YES		1.5 % ON UNPAID BALANCE OVER 30 DAYS
 After notification of contract award, is the Bidder-Contractor willing to further negotiate pricing with 			
COSTARS members?	YES		AT A CASE TO CASE SITUATION
8) If the Bidder is a manufacturer bidding directly, does the Bidder wish to offer contract items via its			
dealer network? If yes, please attach (as an extra sheet(s) to this wyrkbook) a list of authorized			
dealers including supplier information and stating any dealer's territory breakdown (such as counties,	1		
municipalities, or regions). Also, indicate on the Bidder-Contractor Data Sheet a representative for	1		
Purchasers to contact regarding POs and payment.			
(I) In the Bidder Contractor pains to provide a dedicated COSTARS website for Development		NO	
9) Is the Bidder-Contractor going to provide a dedicated COSTARS website for Purchasers (see	1		
Section 9 of the Standard Terms and Conditions)? If yes, how much time after notification of contract award will the Bidder-Contractor need to have the website up and running?			
contract award will the bidder-contractor need to have the website up and running:		NO	





BID I	BID ITEM WORKBOOK						
	COSTARS-26 Passenger Vehicles SERVICE AREA						
BIDDER	IDDERS/CONTRACTOR'S LEGAL NAM Sample Vendor						
Please	Please refer to Section 5 of the COSTARS Contract Special Terms and Conditions for guidance.						
SE	SERVICE AREA						
✓							
	OR 1 Adams		24 Elk		47 Montour		
	2 Allegheny		25 Erie		48 Northampton		
	3 Armstrong		26 Fayette		49 Northumberland		
	4 Beaver		27 Forest		50 Perry		
	5 Bedford		28 Franklin		51 Philadelphia		
	6 Berks		29 Fulton		52 Pike		
	7 Blair		30 Greene		53 Potter		
	8 Bradford		31 Huntingdon		54 Schuylkill		
	9 Bucks		32 Indiana		55 Snyder		
	10 Butler		33 Jefferson		56 Somerset		
	11 Cambria		34 Juniata		57 Sullivan		
	12 Cameron		35 Lackawanna		58 Susquehanna		
	13 Carbon		36 Lancaster		59 Tioga		
	14 Centre 15 Chester		37 Lawrence		60 Union		
	16 Clarion		38 Lebanon 39 Lehigh		61 Venango 62 Warren		
	17 Clearfield		40 Luzerne		63 Washington		
	18 Clinton		41 Lycoming		64 Wayne		
	19 Columbia		42 McKean		65 Westmoreland		
	20 Crawford		43 Mercer		66 Wyoming		
	21 Cumberland		44 Mifflin		67 York		
	22 Dauphin		45 Monroe				
	23 Delaware		46 Montgomery				





BID ITEM WORKBOOK COSTARS-26 Passenger Vehicles PRODUCT CATEGORY/MANUFACTURER LIST

BIDDERS/CONTRACTOR'S LEGAL NAME:

Sample Vendor

The bidder must identify the product category(ies) and manufacturer line(s) for the items that the bidder is offering. If the Bidder is not a manufacturer, it must submit written proof from each manufacturer of the Bidder's authorization to sell the manufacturer's goods and materials, as required by this Contract (the proof need not be specific to this procurement).

Refer to Paragraph 7.b. of the *Instructions to Bidders for COSTARS Contracts* for further guidance.

	PRODUCT CATEGORY	MANUFACTURERS
	(Identify all that are applicable with a checkmark.)	(State ALL that are applicable. Attach additional sheet(s) to this workbook if necessary.)
7	Fleet Cars	FORD
7	Fleet Crossover Vehicles	FORD
4	Fleet Passenger Vans	FORD
~	Fleet SUV's	FORD





BID ITEM WORKBOOK COSTARS-26 Passenger Vehicles ANCILLARY SERVICES

BIDDERS/CONTRACTOR'S LEGAL NAME:

Sample Vendor

A Contractor may choose to offer ancillary services in conjunction with the products it provides to the Purchaser. However, any ancillary services offered must be integral to the initial acquisition, must be initiated at the time of purchase, and must be included in the scope of the original procurement. Stand-alone services are not within the scope of this supply contract.

The Bidder may choose to offer ancillary services in conjunction with the products it provides to the Purchaser. The Bidder may submit the list of ancillary services and prices it proposes to offer. If it is not possible to submit pricing, as may be the case with certain installation services, the Bidder shall simply note that it is offering the service and that the actual price will be negotiated between it and the COSTARS participant and annotated on the purchase order at time of order.

	ANCILLARY SERVICES	PRICING
	(Identify all that are applicable with a checkmark.)	(If applicable. Please attach additional sheet(s) with detailed pricing if necessary.)
~	Extended Warranty	COST PLUS 15 %
	Hand Controls/Redundant Controls	
	Preventive Maintenance	
4	Special Delivery	\$100.00 - \$350.00 DEPENDS ON DISTANCE AND SIZE OF VEHICLE
~	Special Lettering	COST PLUS 20 %





BID ITEM WORKBOOK			
COSTARS-26 Passenger Vehicles BID ITEM SHEET			
BID ITEM SHEET BIDDERSICONTRACTORS LEGAL NAME Sample Vendor			
PRICING The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or diffe Subsection 6.b. of the Special Terms and Conditions for further guidance.	rent price lists, or different classes of Pu	urchasers, or different prices for different	quantities of products. Please reference
After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, ou	stomized lists, or discounted prices for a	ny purchase within the scope of the Contr	act, even if such discounts, mark-ups, or
discounted prices were not included in the bid prices.		7,	
The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet. MANUFACTURER:			I
PRICING STANDARD: (Check that which is applicable.) Catalog or Manufacturer's/Distributor's Most Recently Published Price XX	List Less % of Discount		
PRICE LIST IDENTIFICATION:			
CATALOG OR PRICE LIST NAME: FORD DEALER NET PRICING IDENTIFICATION NO. (IF APPLICABLE): current dealer net pricing	-		
EFFECTIVE DATE:	• •		
CLASS OF PURCHASER: (Le. All Purchasers or separate lines for specific classes, such as Educational Purchase	rs and Non-educational Purchasers.)		
SAMPLE PRICING TEMPLATE			
It is suggested, but not required, that the Bidder submit pricing using the template.		EXAMPLE - VOLUME PRICING	
The Bidder shall attach and submit any different format with its Bid Item Workbook.	VOLUME BAND I	VOLUME BAND II	VOLUME BAND III
ITEM CATEGORY	[SPECIFY QUANTITY]	[SPECIFY QUANTITY]	[SPECIFY QUANTITY]
TIEM CATEGORY	% DISCOUNT	% DISCOUNT	% DISCOUNT
Sample 1 - Percent Discount(s) from identified Catalog or Manufacturer/Distributor's Price List. Discounts shall	FROM LIST PRICE	FROM LIST PRICE	FROM LIST PRICE
remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)	%	%	%
	VOLUME BAND I	VOLUME BAND II	VOLUME BAND III
	[SPECIFY QUANTITY] % MARK-UP ABOVE COST	[SPECIFY QUANTITY] % MARK-UP ABOVE COST	[SPECIFY QUANTITY] % MARK-UP ABOVE COST
	SHEET	SUEET	CHEET
Sample 2 - Percent Mark-up above the Suppliers Specified Cost. Mark-ups shall remain firm for the entire contract period. (Reference Special Terms and Conditions, Subsection 6.c.)	4%	4%	4%
	VOLUME BAND I	VOLUME BAND II	VOLUME BAND III
	[SPECIFY QUANTITY] NET PRICE	[SPECIFY QUANTITY] NET PRICE	[SPECIFY QUANTITY] NET PRICE
Sample 3 - Customized List. A Contractor may update its Contract pricing information. (Reference Special Terms and Conditions, Subsection 6.c.)	\$	\$	\$
PERCENT MARKUP ABOVE DEALERS NET COST, NO MINIMUM QUANITY REQUIRED			
TRADE INS ARE ACCEPTED AS A "DEAL TO DEAL" SITUATION, VALUES WILL BE ESTABLISHED AT TIME OF ACTUAL EVALUATION, WRITTEN OFFERS OF TRADE IN VALUE WILL ONLY BE HONORED.			





Compare with Statewide Contracts



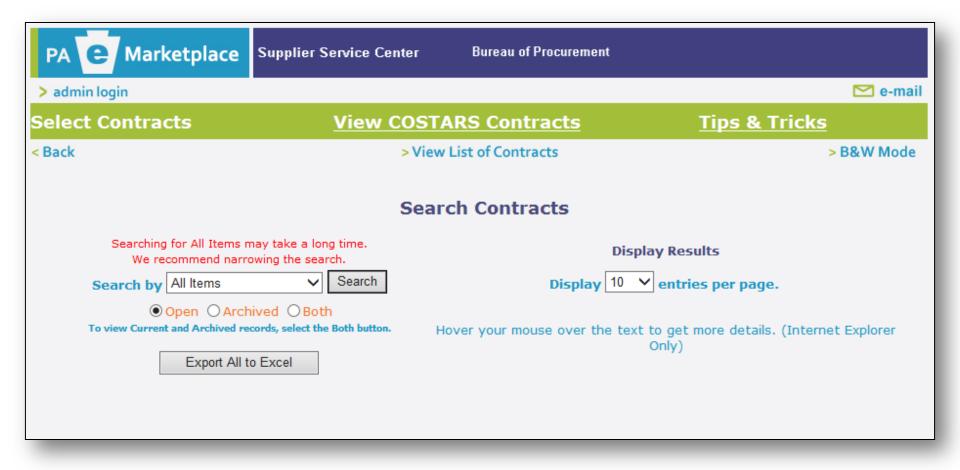
The COSTARS Program is intended for the exclusive use of member organizations. Individuals associated with the member of prohibited from using the contracts for personal purchases. Failure to abide by this may result in the member organization be the COSTARS Program and appropriate legal action being taken against the individual(s) who improperly used the contract.

Commonwealth executive and independent agencies are not eligible to register as COSTARS members and may not make pu



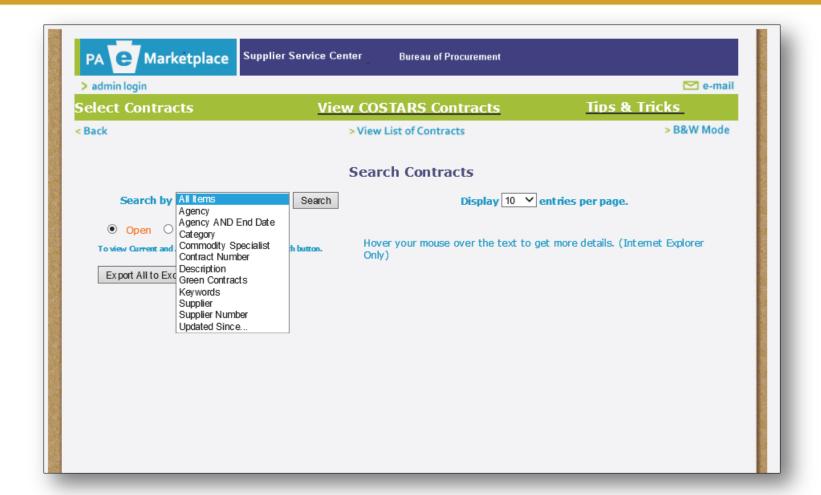
COSTARS-exclusive contracts.





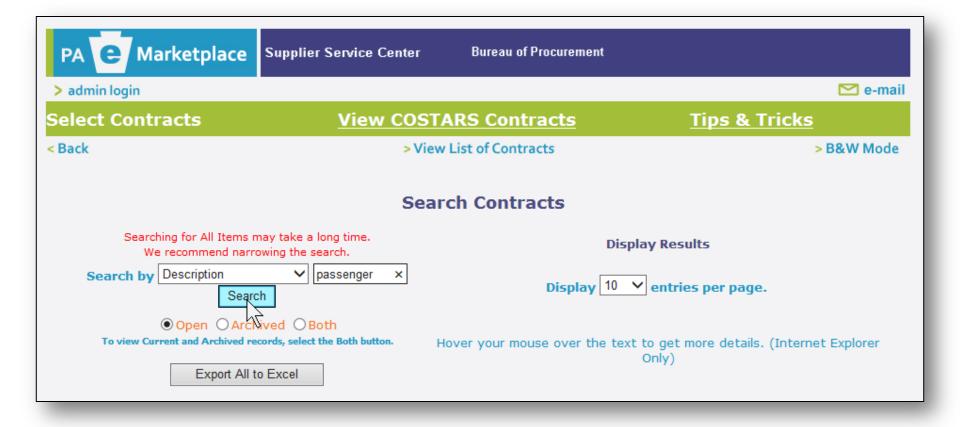






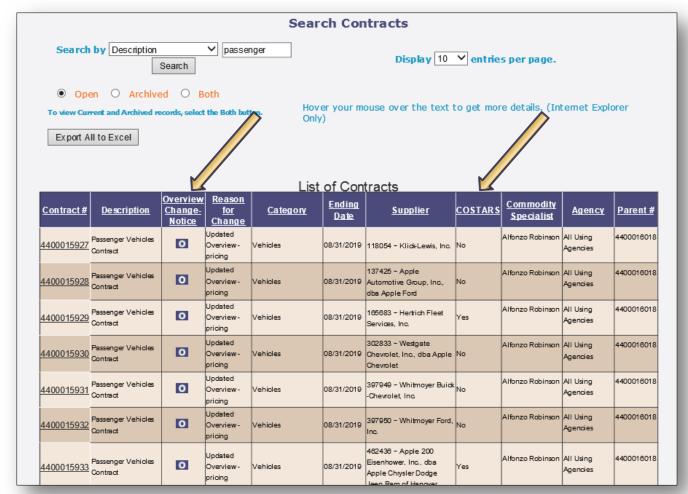
















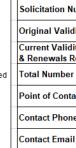
CONTRACT DESCRIPTION/HIGHLIGHTS

This contract provides for the purchase of new passenger vehicles such as Sub-Compact, Compact, Midsize and Large Sedans. Mini-Vans, Small, Medium, and Large SUV's and Crossover vehicles. Also 10, 12, and 15 Passenger Vans. Leasing terms, and used vehicles are not available from this

There is no minimum order requirement.

This is a two year contract and the prices are firm from 09/01/2016 thru 08/31/2017 except when the supplier may offer a price reduction from the manufacturer. Beginning 09/01/2017 suppliers are allowed a manufacturers price increase.

DGS has identified this Contract as one which will be made available for COSTARS members' participation. Those suppliers having agreed to sell to registered COSTARS members are designated on the "Search Contracts" page of PA eMarketplace, "Yes" within the COSTARS column means the supplier has agreed to sell to COSTARS members. "No" within the COSTARS column means the contract for a specific supplier is not available to COSTARS members.



Contract Change Revision Date:

CONTRACT INFORMATION		
Contract Title	Passenger Vehicles Contract	
Contract Number	4400016018 - Parent	
Solicitation Number	6100038581	
Original Validity Period	09/01/2016 thru 08/31/2018	
Current Validity End Date & Renewals Remaining	08/31/2020 - 1 renewals remaining	
Total Number of Contracts	8	
Point of Contact	Alfonzo J. Robinson	
Contact Phone Number	717-346-8181	
Contact Email Address	arobinson@pa.gov	
Pcard Accepted	☐ YES ☑ NO	
	PROCESS TO ORDER	
Contract Type:	Material	
Contract Description:	Line Item	
End User Procedures:	End-User Procedures	
Recommended EUP:	Create a Describe Requirement Shopping Cart	
ITQ Procedures:	<u>ITQ</u> Home	
Odering Instructions:	•	

Odering Instructions:

CWOPA Agencies: Review the Vehicle Index Sheet of this Overview for vehicle selection, and pricing. For options, review the Invoice Options Sheets with the supplier contract. Contact DGS, Bureau of Vehicle Management at (717) 787-6282 for further ordering instructions.

COSTARS Members: Contact particiapting supplier(s) directly and have your COSTARS member number available. The supplier will instruct you on order submission.

Questions with this contract should be directed to the point of contact listed above.



Contract Overview

Supplier Information

Vehicle Listina







		L.	U			u	п
Contract Number	Supplier Number	Supplier Name	Supplier Mailing Address	Contact Person	Contact Telephone Number *	Contact Fax Number	Contact Email Address
4400015928	137425	Apple Automotive Group, Inc., dba Apple Ford	3250 Cape Horn Road Red Lion, PA. 17356	Scott Morrow	717-849-6527	717-848-3805	smorrow@appleauto1.com
4400015929	165683	Hertrich Fleet Services, Inc.	1427 Bay Road Milford, DE. 19963	Michael Wright	800-698-9825	302-839-0555	mwright@hertrichfleet.com
4400015930	302833	Westgate Chevrolet, Inc., dba Apple Chevrolet	1200 Loucks Road York, PA. 17404	Scott Morrow	717-849-6527	717-848-3805	smorrow@appleauto1.com
4400015931	397949	Whitmoyer Buick-Chevrolet, Inc.	1001 East Main Street Mount Joy, PA. 17552	Richard K. McCord, Sr.	717-653-8183	717-653-9277	fleet@whitmoyerautogroup.co
4400015932	397950	Whitmoyer Ford, Inc.	1001 East Main Street Mount Joy, PA. 17552	Richard K. McCord, Sr.	717-653-7080	717-653-7090	fleet@whitmoyerautogroup.co
4400015933	462436	Apple 200 Eisenhower, Inc., dba Apple Chrysler Dodge Jeep Ram of Hanover	200 Eisenhower Drive Hanover, PA. 17331	Scott Morrow	717-849-6527	717-848-3805	smorrow@appleauto1.com
4400015934	512119	GHK Company, Inc., dba Kelly Automotive Group (Kelly Nissan)	3830 Easton-Nazareth Hwy Easton, PA. 18045	James Metzger	0-258-8600 Ext. 6	484-373-3407	jmetzger@kellycar.com
4400015994	326182	Apple Nissan, Inc.	1510 Whiteford Road York, PA: 17402	Scott Morrow	717-849-6527	717-848-3805	smorrow@appleauto1.com
				7			
→ 1	Contract Ove	rview Supplier Information	Vehicle Listing (+)				





Vehicle Class	Vehicle	Price	2019 Model Year Order Cut-off Date
	Apple Automotive Group, Inc., dba Apple Ford, Contract 440	0015928	
Sub-compact Sedan	2019 Ford Fiesta		DISCONTINUED
	Hertrich Fleet Services, Inc., Contract 4400015929		
Small SUV (4WD)	2019 Ford Escape SE 4WD	\$22,168.00	4/26/2019
Large SUV-Work Vehicle (4WD)	2020 Ford Expedition XL SSV 4WD	\$36,469.00	4/20/2015
Medium-Large Crossover (FWD)	2020 Ford Edge SEL FWD	\$28,969.00	
Medium-Large Crossover (AWD)	2019 Ford Flex SEL AWD	\$28,909.00	NOT AVAILABLE
Small SUV 4WD	2020 FCA Jeep Cherokee Latitude 4wd	\$22,966.00	NOT AVAILABLE
Large SUV 4WD	2020 FCA Dodge Durango SXT	\$29,833.00	
Small Crossover (FWD)	2018 FCA Dodge Journey SE FWD	<i>\$23,633.66</i>	NOT AVAILABLE
Small Crossover (AWD)	2018 FCA Dodge Journey SE AWD		NOT AVAILABLE
Subcompact Sedan	2020 Chevrolet Sonic LT	\$17,231.00	
Compact Sedan	2019 Chevrolet Cruze LS	\$16,765.00	12/3/2018
Large Sedan	2019 Chevrolet Impala LS	\$20,878.00	5/16/2019
Small Crossover (AWD)	2020 Chevrolet Equinox LS	\$22,199.00	
1.5 Passenger Van	2020 Chevrolet Express 3500 LS 155"wheelbase (V-6 engine is now standard)	\$27,811.00	
	Westgate Chevrolet, Inc., dba Apple Chevrolet, Contract 440	0015930	
arge Four Door Sedan (Flex Fuel), Option 1FL	2019 Chevrolet Impala		DISCONTINUED
arge SUV (4WD)	2020 Chevrolet Tahoe	\$39,028.00	10/1/2019
Small Crossover (FWD)	2020 Chevrolet Equinox	\$21,387.00	
Medium-Large Crossover (FWD)	2020 Chevrolet Traverse	\$26,245.00	
Medium-Large Crossover (AWD)	2020 Chevrolet Traverse	\$28,091.00	
	Whitmoyer Buick-Chevrolet, Inc., Contract 440001593	31	
Midsize Sedan	2020 Chevrolet Malibu	\$19,299.64	
Large SUV-Work Vehicles (4WD)	2020 Chevrolet Tahoe SSV	\$35,770.95	PLEASE CONTACT SUPPLIER FOR ORDER





COSTARS Member Resources

Helpful Docs

Guide to COSTARS Contracts

Members' Quote Kit

FAQ's

Education

Online Trainings & Guides

Webinars

Events

News & Opportunities

Newsflash, Quarterly Newsletters

Email Alerts & Surveys

Surplus Purchasing

Networking

EXPO

Links to Associations & Gov. Agencies

> Social Media





Social Media



https://www.facebook.com/PAGenServices/



https://twitter.com/PAGenServices/



https://www.linkedin.com/company/pagenservices/





www.dgs.pa.gov/COSTARS

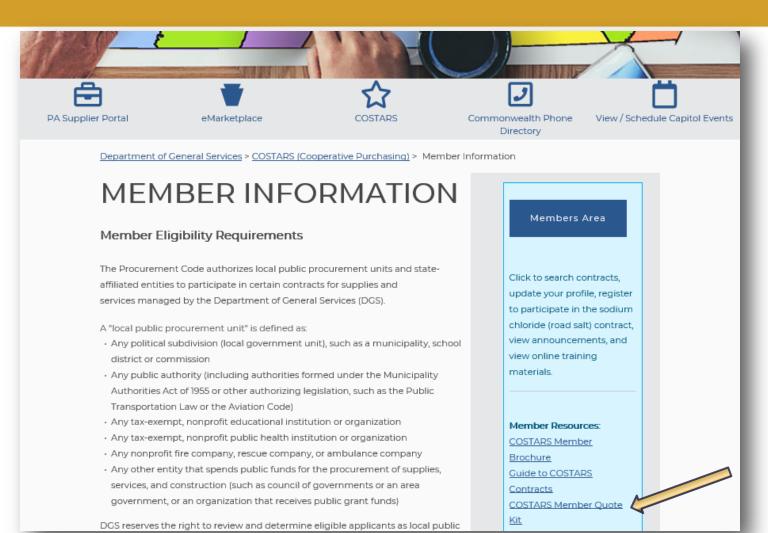


"Members") are able to leverage contracts established by DGS to cost-effectively and efficiently identify suppliers with whom to do business. The goals of this

Skid Materials











Contract Person John Doe	Brachest / Bondon to be Burches / One) Ford Parcenger Van	
Vandor Name: ABC Ford, Inc. Contract # (s.g. costract-age: 025-XXX	Product / Service to be Purchased: (One		
Vander Name: ABC Ford, Inc.			
Contract Prices 17,610.00 Comments: Sports of June Contract Prices June	Vendor Name: ABC Ford, Inc.		Contract ≠ (e.s. costans-as): 025-XXX
Fax #: (717) 123-4568		7101	Contract Name (e.g., Municipal Work Venicles):
Comments: 10% off list price 10	Contact Person: John Doe		COSTARS-25 Municipal Work Vehicles
Date: 3/8/17 Date: 3/8/18 Date	Telephone #: (717) 123-4567		
Date: 3/8/17		Comments: Econoline Passenger V leg. Value-added Benefits): Extended warranty offer	/on red
Quote: \$ 17,812.00 Quote: \$ 17,000.00 Quote:			
Comments: Spoke to John Doe Comments: Par John Doe Contract Prizer: Jane Doe Comments: Contract Prizer: Jane Doe Comments: Contract Prizer: Jane Doe Comments: Contract Prizer: Jane Doe Contract Prizer: Jane Jane Jane Jane Jane Jane Jane Jane			
Vandor Name: 123 Automotive Group		_	
Vandor Name; X23 Automative Group Segment (1994) S		Vendor 2	
Contract Price: 477 111- Auto Lane, York, PA 16111 Contract Price: 1777 111- 2022 Comments: 194 Value and the service of the ser	endor Name: 123 Automotive Group		Contract# (es. OBFARS-45) 025-XXX
Fax € (717) 111-2222 Small: janedoe@123autos.com			Contract Name (e.g., Municipal Work Venicles):
Teighner £ (717) 111-0000			COSTARS-25 Municipal Work Vehicles
Contract Prise: 180,000.00 Comments: Contract Prise: Contr			
Quote A Quote B Quote C	Contract Price: 4% over cost	Comments: Econoline Hoose toer V leg. Value-added Benefitsk: Extended worthinty offer	and red
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Vandor Name; XYZ Autos			
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Vendor Name: M & L's Fleet Services Comments: 1234 Bay Ave., Huntington, DE, 23854 Contract Person: Mike Brown Late of Person: Mike Brown Contract Person: Mike Brown Contract Person: Mike Brown Contract Person: Mike Brown Contract Person: Mike Brown Counter A Contract Person: Mike Brown Counter A Contract Person: Mike Brown Counter A Contract Person: Mike Brown Contract Person		Vendor 3	Contract #
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		nia, PA 19111	Contract Name (e.g., Municipal Work Vehicles):
Comments: \$19,514.00 Comments: Comme	Contact Person: Newly Crimin		
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Audersez: 1.2-on Boy Aven, Fullent globel, Circ., 230-94 Contact Person: Mike Brown Passenger Vehicles Fax ★ (215) 992-5533 Email: brown@miffeet.com Comments: Fast Caravan Contract Price: \$19,522.00 Quote A Counter A Counter B Cou		20054	(e.g. cost Arcs.es); 9400011011 Contract Name (e.g. Marris pal Work Vericles);
Telephone ≠: (215) 992-5555 Fax ≠: (215) 992-5533 Email: brown@miffeet.com Centract Price: \$19,522.00 Comments: Fold Caravan Contract Price: \$19,522.00 Counter Fold Caravan Contrac		23004	120 1
Comments: Fact Caray. Contract Price: \$19,522.00 Ing. Value action Benefits: Includes 3 or preventative maintenance agreement. Quote A Quote B Quote C		r (215) 992-5533	
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Date: 3/6/17 Date: Date:			
Quote: \$ Quote: \$ Quote: \$			

COSTARS Request for Quote					
This sec	tion to be complete	d by purchase	er (COSTARS Meml	oer)	
DATE					
COSTARS MEMBER NAME					
COSTARS MEMBER NUMBER					
CONTACT PERSON					
ADDRESS STREET, PO BOX					
CITY, STATE, ZIP					
TELEPHONE					
FAX					
EMAIL					
VENDOR NAME					
VENDOR NUMBER					
COSTARS VENDOR CONTRACT NUMBER					
VENDOR ADDRESS					
VENDOR CONTACT					
QUOTE DUE DATE AND TIME					
RFQ EXPIRATION DATE Quoted price remains in effect until this date					
This section to be completed by COSTARS Member This section to be completed by Vendor					
ITEM # and DESCRIPTION QTY		QTY	CONTRACTED PRICE	OFFERED PRICE	TOTAL COST
COMMENTS/VALUE-ADDED OFFERINGS					
VENDOR SIGNATURE			DATE		



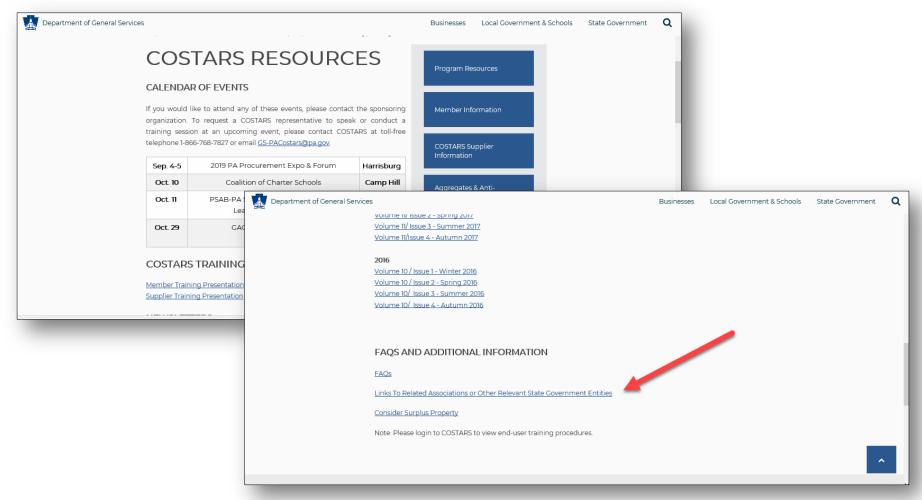


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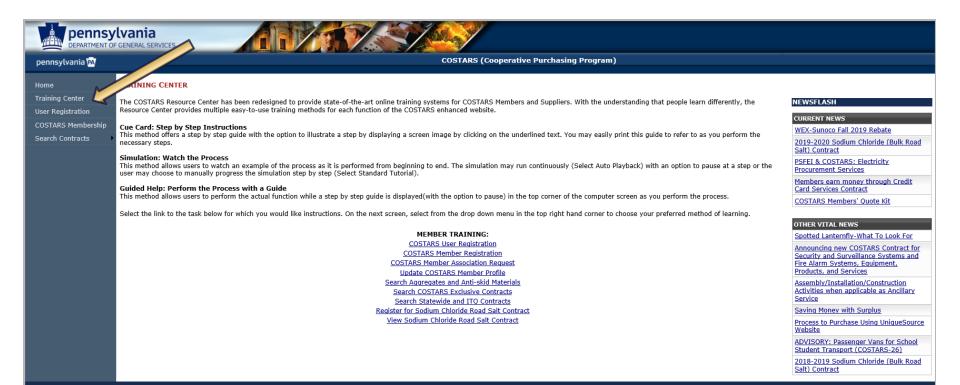








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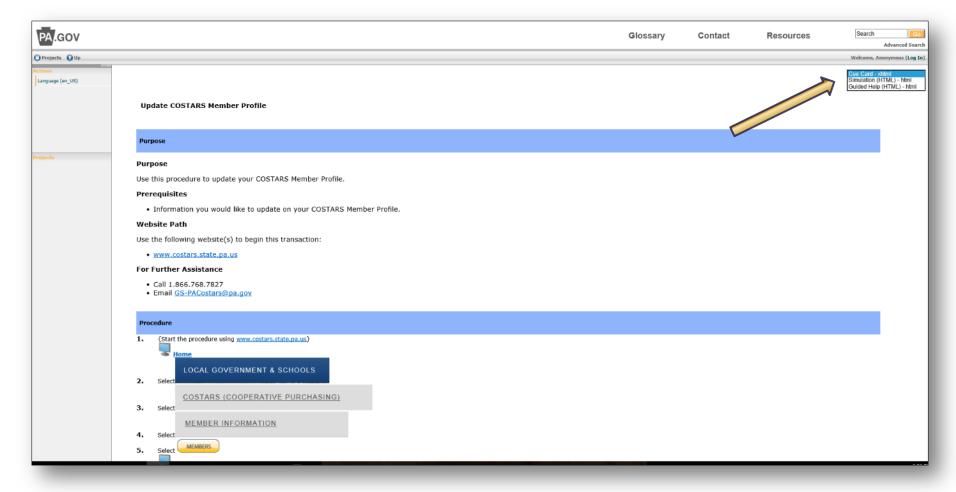


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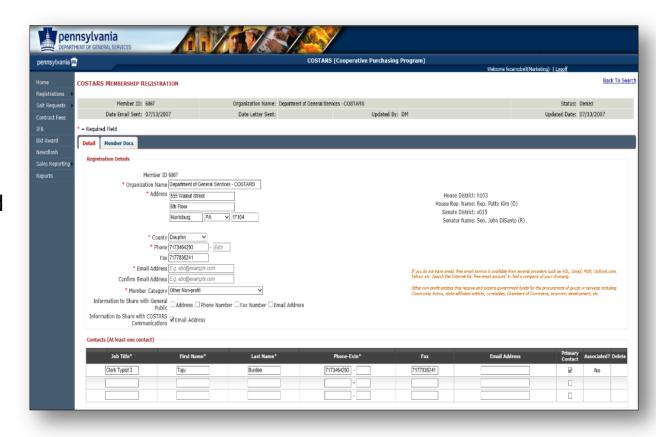




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Verify your member profile information today

- Primary Contact name, phone & email address
- Are primary contact's email and general email the same?
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- Update any P.O. Box to a street address of your office







Contact Us



COSTARS

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2020 Webinar Schedule

Date	Webinar
Tuesday, July 21	911 – Get into Gear!
Tuesday, September 22	Equipped to Serve
Tuesday, October 6	Purchasing and Fleet Card Programs: Forge Ahead with Discounts
Wednesday, November 4	COSTARS Your Procurement Partner





The COSTARS Program





